



Меѓународен Универзитет Визион - International Vision University  
 Universiteti Ndërkombëtar Vizion - Uluslararası Vizyon Üniversitesi

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### SYLLABUS

COURSE NAME	COURSE CODE	SEMESTER	COURSE LOAD	ECTS
INDUSTRIAL POLICY	2022	4	180	6

<b>Prerequisite(s)</b>	None
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<b>Course Language</b>	Turkish
<b>Course Type</b>	Elective
<b>Course Level</b>	First Cycle
<b>Course Lecturer</b>	
<b>Course Assistants</b>	
<b>Classroom</b>	
<b>Extra Curricular Office Hours and Location</b>	<b>Meeting:</b> <b>Consultancy:</b>

<b>Course Objectives</b>	This course aims to teach the students that the institutions as the main actors of industrial relations, shows the rules and work of conceptual and theoretical foundations in terms of the basic features of the system of comparative industrial relations and analyze the problems.
<b>Course Learning Outcomes</b>	In the end of this course the students will learn: <ul style="list-style-type: none"> <li>• to specify and describe the basic concepts and theories in the field of industrial relations.</li> <li>• to explain the rules and procedures of the Industrial relations institutions and to discuss.</li> <li>• to examine the role of government workers with employers' organizations in the context of different countries, and to compare with the system of industrial relations.</li> <li>• to analyze the problems faced by all countries' collective bargaining systems.</li> <li>• to evaluate the development of the industrial relations and environmental characteristics in the socio-economic context.</li> </ul>
<b>Course Contents</b>	The contents of this course are: Industrial organizations, businesses, the areas that focuses on the functioning of industries and markets, the relationship between companies in different industries, strategic interactions, the structure of companies in different market assumptions, decisions about advertising, determining the characteristics of the products such as price behavior and investment decisions, input-output conditions, and the process of consolidation trends among existing firms.

## WEEKLY SUBJECTS AND RELATED PREPARATION STUDIES

<b>Week</b>	<b>Subjects</b>	<b>Related Preparation</b>
<b>1</b>	Industrialization and socio-economic implications	Related Chapters of Course Sources
<b>2</b>	Industrial concept relations	Related Chapters of Course Sources
<b>3</b>	Key elements of industrial relations	Related Chapters of Course Sources
<b>4</b>	The emergence and development of the industrial relations system	Related Chapters of Course Sources
<b>5</b>	Theories of Industrial Relations 1 (classic system and Enterprise)	Related Chapters of Course Sources
<b>6</b>	Theories of Industrial Relations 2 (sociological and conflict)	Related Chapters of Course Sources
<b>7</b>	Mid-term Exam	Related Chapters of Course Sources
<b>8</b>	Trade unions: The Emergence and Development	Related Chapters of Course Sources
<b>9</b>	Structure and organization of trade unions formats	Related Chapters of Course Sources
<b>10</b>	Employers' organization and the role of Government Relations	Related Chapters of Course Sources
<b>11</b>	Role of Government in Industrial Relations	Related Chapters of Course Sources
<b>12</b>	Collective bargaining process	Related Chapters of Course Sources
<b>13</b>	Collective labor disputes and solutions	Related Chapters of Course Sources
<b>14</b>	Issues of Industrial Relations	Related Chapters of Course Sources
<b>15</b>	Final Exam	Related Chapters of Course Sources

## ECTS / WORKLOAD TABLE

Presentation / Seminar			
Hours for off-the-classroom study (Pre-study, practice)	14	3	42
Midterm Exam	1	12	12
Final examination	1	14	14
<b>Total Work Load</b>			
<b>ECTS</b>		<b>6</b>	

## GENERAL PRINCIPLE RELATED WITH COURSE

Dear students,

In order to be included, learn and achieve full success that you deserve in the courses you need to come well prepared by reading the basic and secondary textbooks. We are expecting from you carefully to obey to the course hours, not to interrupt the lessons unless is very indispensable, to be an active participant on the courses, easily to communicate with the other professor and classmates, and to be interactive by participating to the class discussions. In case of unethical behavior both in courses or on exams, will be acting in framework of the relevant regulations. The attendance of the students will be checked in the beginning, in the middle or at the end of the lessons. Throughout the semester the students who attend to all lectures will be given 15 activity-attendance points in addition to their exam grades.

## SOURCES

COMPULSORY LITERATURE		
No	Name of the book	Author's Name, Publishing House, Publication Year
1	Endüstri İlişkileri	Meryem Koray, Doğruluk Matbaası, İzmir, 1996
2	Industrial Policy in an Era of Globalization: Lessons from Asia	Marcus Noland, Howard Pack
3	Индустријата и развојот	Владимир Петковски, Скопје, 1994

ADDITIONAL LITERATURE		
No	Name of the book	Author's Name, Publishing House, Publication Year
1	Endüstri İlişkileri	Nusret Ekin, Beta Yayınları, İstanbul, 1994
2	Competitiveness, Subsidiarity and Industrial Policy	Pat Devine
3	Знаењето и новите технологии	Владимир Петковски:, Скопје, 1989

## **EVALUATION SYSTEM**

<b>Underlying the Assessment Studies</b>	<b>NUMBER</b>	<b>PERCENTAGE OF GRADE</b>
Attendance/Participation	15	%10
Project / Event	1	%20
Mid-Term Exam	1	%35
Final Exam	1	%35
<b>TOTAL</b>	<b>17</b>	<b>%100</b>

## **ETHICAL CODE OF THE UNIVERSITY**

In case of the students are cheating or attempt to cheat on exams, and in the case of not to reference the sources used in seminar studies, assignments, projects and presentations, in accordance to the legislations of the Ministry of Education and Science of Republic of Macedonia and International Vision University, will be applied the relevant disciplinary rules. International Vision University students are expected never to attempt to this kind of behavior.